

RED: NORTH SHORE

GREEN: INNOVATION

BLUE: LAKE COUNTRY

ORANGE: SOUTHWEST

PINK: PRESTIGE

PURPLE: OFFSITE OR MULTI-OFFICE

BLACK: ZOOM

CLICK THE "KW" TO ADD EVENTS TO YOUR GOOGLE CALENDAR



MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

2 9:00 PRODUCTIVITY (PRES) 12:00 DEAL DEFENSE (ZOOM) 5:30PM PRODUCTIVITY	3 ACCELERATOR DAY 1 9AM NS/INNO/LC/PRES TEAM MEETING 10:15 10X MASTERMIND 12PM SW TEAM MEETING	4 ACCELERATOR DAY 2 10:00 LUXURY CALL - (REGISTER) & (MATERIALS) 11AM LUNCH & LEARN: HOME INSURANCE ISSUES THAT CAN DERAIL YOUR CLOSING (INNO)	5 9AM PRODUCTIVITY (NS,SW,INNO) 9AM ASK THE APPRAISER Q&A W/ RACHEL PADER 11AM TECH POWERED AGENT (INNO/MEET)	6 5:30PM FOR THE CULTURE
9 9:00 PRODUCTIVITY (PRES) 12:00 DEAL DEFENSE (ZOOM) OPPORTUNITY KNOCKS! 3-5PM ZOOFARI CONF CENTER 5:30PM PRODUCTIVITY	10 9AM NS/INNO/LC/PRES TEAM MEETING 10:30 AGENT 2 AGENT 12PM SW TEAM MEETING	11 11AM THE LISTING EDGE--TURNING HOME WARRANTIES INTO LEVERAGE 11AM TECH POWERED AGENT (INNO/MEET)	12 9AM PRODUCTIVITY (NS,SW,INNO,LC) 11AM TECH POWERED AGENT (INNO/MEET)	13
16 9:00 PRODUCTIVITY (PRES) 12:00 DEAL DEFENSE (ZOOM) 5:30PM PRODUCTIVITY	17 9AM NS/INNO/LC/PRES TEAM MEETING 10:15 HOMEGROWN CAPPERS 10:30 36 TOUCH W/ ALYSON 12PM SW TEAM MEETING	18 9AM OPS/ADMIN MASTERMIND 4-6PM CALL NIGHT (PRES)	19 9AM PRODUCTIVITY (NS,SW,INNO,LC) 11AM TECH POWERED AGENT (INNO/MEET)	20 9AM-12PM START SMART! SETTING THE FOUNDATION FOR A POWERFUL YEAR!
23 9:00 PRODUCTIVITY (PRES) 12:00 DEAL DEFENSE (ZOOM) 5:30PM PRODUCTIVITY	24 9AM NS/INNO/LC/PRES TEAM MEETING 10:30 AGENT 2 AGENT 12PM LENDING & HOME WARRANTY ESSENTIALS	25	26 9AM PRODUCTIVITY (NS,SW,INNO,LC) 11AM TECH POWERED AGENT (INNO/MEET)	27
30 9:00 PRODUCTIVITY (PRES) 5:30PM PRODUCTIVITY	31 NO TEAM MEETINGS			

★ WEEKLY MEETINGS ★

ACCELERATOR MAR 3&4
PIVOT SHIFT DAILY CALL 7AM

MONDAY:

- 9:00 PRODUCTIVITY (PRES)
- 12:00 DEAL DEFENSE (ZOOM)
 - 3/2 - POST CLOSING DISPUTES
 - 3/9 - ADVERTISING - SOCIAL MEDIA & MORE
 - 3/16 - DOOR PRIZES/CONTESTS/RAFFLES
 - 3/23 - LICENSE LAW & CODE OF ETHICS
 - 3/30 - NO CLASS
- 5:30 PRODUCTIVITY (GOOGLE MEET)

TUESDAY:

- 9:00 HOMEGROWN CAPPERS (SW)
- 10:00 PRESTIGE MEET UP (PRES)
- 10:00 LAKE COUNTRY MEET UP (LC)

THURSDAY:

- 9:00 PRODUCTIVITY (NS, INNO, SW, LC)
- 11:00 TECH POWERED AGENT WORKSHOP (INNO & GOOGLE MEET)
 - 3/5 - DESIGN AI WORKFLOWS THAT SAVE TIME
 - 3/12 - DESIGNS THAT SELL WITH CANVA
 - 3/19 - PUT TOGETHER A VIDEO AND POST IT
 - 3/26 - FACEBOOK ADS IN COMMAND

OPPORTUNITY KNOCKS!
MARCH 9TH

