

# Next Steps





#### 1. PRE-LICENSING EDUCATION

KW MKE offers a discounted, 72-hour self-paced online course through the Wisconsin Realtors Association (WRA), ranging from \$280–\$310. You have 6 months to complete it.



Take the next step by registering for your state exam through **Pearson Vue Testing Center** 

- \$65 Per Attempt
- 140 Multiple-Choice Questions
- 80% to Pass Pass/Fail Format

#### 3. TEST LOCATIONS

Choose a convenient testing center:

Madison Brookfield
Milwaukee Eua Claire
Pewaukee Green Bay
Watertown Kenosha

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### KW MKE TRAINING CALENDAR:

#### **Mondays:**

12PM - Contract Training (Zoom)

#### **Tuesdays:**

9AM - Team Meeting (IP/Zoom)

1PM - Offer Practice (NS & Zoom)

#### **Thursdays:**

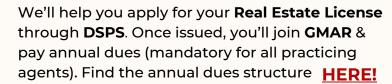
1PM - Tech & Marketing Training (Zoom)

#### 4. PAPERWORK

Once licensed, you'll complete onboarding documents that will be sent to you via **DocuSign**. Please have the following ready:

- W-9
- Direct Deposit Info
- Independent Contractor Agreement

#### 5. ONBOARDING



#### 6. ORIENTATION

After licensing & dues are complete, attend KW orientation. In this session you will receive a KW email address, Command (KW Database) login, & access to Docusign & Zipforms

#### 7. ACCELERATOR

This 3-day, in-person training dives deep into the KW model and systems. Held monthly at our **Wauwatosa Office**, Accelerator is the ultimate crash course for new agents!

#### 8. PRODUCTIVITY COACHING

Join our in-person sessions, held weekly at your market center. Each session is designed to focus on mindset, skills, and income-producing activities to help launch your business with confidence.



