



Next Steps

1. PRE-LICENSING EDUCATION

KW MKE offers a discounted, 72-hour self-paced online course through the Wisconsin Realtors Association (WRA), ranging from \$280–\$310. You have 6 months to complete it.

2. REGISTER FOR THE EXAM

Take the next step by registering for your state exam through **Pearson Vue Testing Center**

- \$65 Per Attempt
- 140 Multiple-Choice Questions
- 80% to Pass - Pass/Fail Format

3. TEST LOCATIONS

Choose a convenient testing center:

Madison	Brookfield
Milwaukee	Eva Claire
Pewaukee	Green Bay
Watertown	Kenosha



4. PAPERWORK

Once licensed, you'll complete onboarding documents that will be sent to you via **DocuSign**. Please have the following ready:

- W-9
- Direct Deposit Info
- Independent Contractor Agreement



5. ONBOARDING

We'll help you apply for your **Real Estate License** through **DSPS**. Once issued, you'll join **GMAR** & pay annual dues (mandatory for all practicing agents). Find the annual dues structure [HERE!](#)



6. ORIENTATION

After licensing & dues are complete, attend KW orientation. In this session you will receive a KW email address, Command (KW Database) login, & access to Docusign & Zipforms

7. ACCELERATOR

This 3-day, in-person training dives deep into the KW model and systems. Held monthly at our **Wauwatosa Office**, Accelerator is the ultimate crash course for new agents!



8. PRODUCTIVITY COACHING

Join our in-person sessions, held weekly at your market center. Each session is designed to focus on mindset, skills, and income-producing activities to help launch your business with confidence.



KW MKE TRAINING CALENDAR:

Mondays:

12PM - Contract Training (**Zoom**)

Tuesdays:

9AM - Team Meeting (**IP/Zoom**)

1PM - Offer Practice (**NS & Zoom**)

Thursdays:

1PM - Tech & Marketing Training (**Zoom**)

Additional weekly trainings on monthly training calendar.

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