

RED: NORTH SHORE GREEN: INNOVATION BLUE: LAKE COUNTRY ORANGE: SOUTHWEST BLACK: ZOOM

PURPLE: OFFSITE OR MULTI-OFFICE

CLICK THE "KW" TO ADD EVENTS TO YOUR GOOGLE CALENDAR



MONDAY

TUESDAY

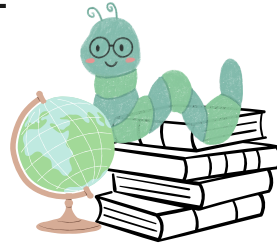
WEDNESDAY

THURSDAY

FRIDAY

KELLER WILLIAMS MILWAUKEE

AUGUST



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|---|---|---|---|--|
| <p>5 8:30 NEW NORMAL: NAR SETTLEMENT CONVERSATIONS</p> <p>IGNITE #11 9-12: NEGOTIATING POWER IN REAL ESTATE</p> <p>11:00 LIVE SCRIPTS</p> <p>12PM CONTRACT TRAINING - UPDATES</p> <p>5:30 FOUNDATIONS</p> | <p>6 9AM NS/INNO/LC TEAM MEETING</p> <p>10AM CONTRACT TRAINING - UPDATES</p> <p>11AM OFFER PRACTICE</p> <p>12PM SW TEAM MEETING</p> | <p>7 8:30 NEW NORMAL: NAR SETTLEMENT CONVERSATIONS</p> <p>IGNITE #12 9-12: MASTER CLOSING STRATEGIES</p> <p>1PM CONTRACT TRAINING - UPDATES</p> | <p>8 8:30 NEW NORMAL: NAR SETTLEMENT CONVERSATIONS</p> <p>IGNITE #13 9-12: ENVISION YOUR FUTURE</p> <p>11:00 LIVE SCRIPTS</p> | <p>9 8:30 NEW NORMAL: NAR SETTLEMENT CONVERSATIONS</p> |
| <p>12 8:30 NEW NORMAL: NAR SETTLEMENT CONVERSATIONS</p> <p>11:00 LIVE SCRIPTS</p> <p>12PM CONTRACT TRAINING - UPDATES</p> <p>5:30 FOUNDATIONS</p> | <p>13 ACCELERATOR</p> <p>9AM NS/INNO/LC TEAM MEETING</p> <p>10:30 PRODUCTIVITY (NS)</p> <p>12PM SW TEAM MEETING</p> | <p>14 ACCELERATOR</p> <p>8:30 NEW NORMAL: NAR SETTLEMENT CONVERSATIONS</p> | <p>15 ACCELERATOR</p> <p>8:30 NEW NORMAL: NAR SETTLEMENT CONVERSATIONS</p> <p>9AM PRODUCTIVITY (NS,SW,LC)</p> <p>11:00 LIVE SCRIPTS</p> | <p>16 ACCELERATOR</p> <p>8:30 NEW NORMAL: NAR SETTLEMENT CONVERSATIONS</p> <p>MAUREEN & FRIENDS 10am</p> |
| <p>19 11:00 LIVE SCRIPTS</p> <p>12PM CONTRACT TRAINING - UPDATES</p> <p>5:30 FOUNDATIONS</p> | <p>20 9AM NS/INNO/LC TEAM MEETING</p> <p>10AM CONCIERGE SERVICE W/ BECKY</p> <p>10:30 PRODUCTIVITY (NS)</p> <p>12PM SW TEAM MEETING</p> | <p>21 10AM CONTRACT TO CLOSE</p> <p>11AM OFFER PRACTICE</p> <p>1-3PM KINETIC WEALTH</p> | <p>22 9AM PRODUCTIVITY (NS,SW,LC)</p> <p>10AM BUYER CONVERSATIONS PANEL</p> <p>11:00 LIVE SCRIPTS</p> | <p>23</p> |
| <p>26 11:00 LIVE SCRIPTS</p> <p>5:30 FOUNDATIONS</p> | <p>27 9AM NS/INNO/LC TEAM MEETING</p> <p>10:30 PRODUCTIVITY (NS)</p> <p>12PM SW TEAM MEETING</p> | <p>28 10AM SELLER CONVERSATIONS PANEL</p> <p>11AM OFFER PRACTICE</p> <p>12PM OPS MASTERMIND</p> | <p>29 9AM PRODUCTIVITY (NS,SW,LC)</p> <p>11:00 LIVE SCRIPTS</p> <p>1PM BUDGET MODEL MASTERMIND</p> | <p>30</p> |

★ WEEKLY MEETINGS ★

- ACCELERATOR WEEK 8/13-8/16
- PIVOT SHIFT DAILY CALL 7AM
- RECON ROLE PLAY DAILY CALL 8:30AM

MONDAY:

- 11:00 LIVE LEAD GEN W/ JEFF NEVIN (ZOOM)
- 12:00 CONTRACT TRAINING (ZOOM)
 - 8/5 - NO CLASS
 - 8/12 - NEW CONTRACTS & UPDATES
 - 8/19 - NEW CONTRACTS & UPDATES
 - 8/26 - NOTICES VS AMENDMENTS
- 5:30 FOUNDATIONS (SW)

TUESDAY:

- 9:30 CONVOS & ROLEPLAY (SW)
- 10:00 KINETIC WEALTH ACHIEVE (SW)
- 10:00 LAKE COUNTRY MEET UP (LC)
- 10:00 WEEKLY DOWNLOAD (NS)
- 10:30 PRODUCTIVITY (NS)

WEDNESDAY:

- 9:00 BEST PRACTICES (ZOOM)

THURSDAY:

- 9:00 PRODUCTIVITY (NS, SW, LC)
- 11:00 SCRIPTS & OBJECTIONS W/ JEFF N (ZOOM)
- 1:00 SOCIAL MEDIA BOOTCAMP (INNO & ZOOM)
 - ** NOTE TIME CHANGE
 - 8/1 - NO CLASS - WRA CONFERENCE
 - 8/8 - WHAT THE MARKETING CONCIERGE CAN DO
 - 8/15 - GUEST: JESSICA HINNAWI
 - 8/22 - CONTENT CALENDAR CREATION
 - 8/29 - TBD

Sign up for a BOLD payment plan by 8/9