

RED: NORTH SHORE GREEN: INNOVATION BLUE: LAKE COUNTRY ORANGE: SOUTHWEST PINK: PRESTIGE  
 PURPLE: OFFSITE OR MULTI-OFFICE BLACK: ZOOM CLICK THE "KW" TO ADD EVENTS TO YOUR GOOGLE CALENDAR



| MONDAY                                                          | TUESDAY                                                                                                        | WEDNESDAY                                                                                             | THURSDAY                                                        | FRIDAY |
|-----------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|--------|
| 1<br><b>LABOR DAY</b><br>OFFICES CLOSED                         | 2<br>10:15 10X MASTERMIND                                                                                      | 3<br>9-12 POWER MORNING (SW)<br>10:00 LUXURY CALL - (REGISTER) & (MATERIALS)<br>1:00PM OFFER PRACTICE | 4<br>9AM PRODUCTIVITY COACHING (NS,LC,SW)                       | 5      |
| 8<br>10:15 PRODUCTIVITY COACHING (PRES)<br>5:30PM PRODUCTIVITY  | 9<br>9AM NS/INNO/LC/PRES TEAM MEETING<br>10:30 A+ MORTGAGE LUNCH & LEARN<br>12PM SW TEAM MEETING               | 10<br>9-12 POWER MORNING (SW)<br>10-1 HEADSHOT DAY                                                    | 11<br>9AM PRODUCTIVITY COACHING (NS,LC,SW)                      | 12     |
| 15<br>10:15 PRODUCTIVITY COACHING (PRES)<br>5:30PM PRODUCTIVITY | 16<br>ACCELERATOR DAY 1<br>9AM NS/INNO/LC/PRES TEAM MEETING<br>10:15 HOMEGROWN CAPPERS<br>12PM SW TEAM MEETING | 17<br>ACCELERATOR DAY 2<br>9-12 POWER MORNING (SW)                                                    | 18<br>ACCELERATOR DAY 3<br>9AM PRODUCTIVITY COACHING (NS,LC,SW) | 19     |
| 22<br>10:15 PRODUCTIVITY COACHING (PRES)<br>5:30PM PRODUCTIVITY | 23<br>9AM NS/INNO/LC/PRES TEAM MEETING<br>10:15 CCM MORTGAGE LUNCH & LEARN<br>12PM SW TEAM MEETING             | 24<br>9-12 POWER MORNING (SW)<br>1:00PM OFFER PRACTICE<br>2PM MLS RAPID STATS W/ BRIAN PATT           | 25<br><b>BOLD</b>                                               | 26     |
| 29<br>10:15 PRODUCTIVITY COACHING (PRES)<br>5:30PM PRODUCTIVITY | 30<br>9AM NS/INNO/LC/PRES TEAM MEETING<br>10:30 ALC CLASS W/ BRUCE GALLAGHER<br>12PM SW TEAM MEETING           |                                                                                                       |                                                                 |        |

## ★ WEEKLY MEETINGS ★

ACCELERATOR - 9/16-9/18  
 PIVOT SHIFT DAILY CALL 7AM

### MONDAY:

- 8:00 DIALS, DIALOGS & DEALS (PRES)
- 10:15 PRODUCTIVITY (PRES)
- 12:00 CONTRACT TRAINING (ZOOM)
  - 9/8 - BUYER CONSULTATIONS
  - 9/15 - LISTING AGENT DUTIES
  - 9/22 - BUYER AGENT DUTIES
  - 9/29 - GUEST SPEAKER
- 5:30 PRODUCTIVITY (GOOGLE MEET)

### TUESDAY:

- 10:00 LAKE COUNTRY MEET UP (LC)
- 10:00 PRESTIGE MEET UP (PRES)
- 10:30 HOMEGROWN CAPPERS (SW)

### WEDNESDAY:

- 9:00 LEAD GEN WITH DAWN SHIPLEY (SW)
- 11:00 CONVERSATIONS & ROLE PLAY W/ JEREMY & MARK (SW)

### THURSDAY:

- 9:00 PRODUCTIVITY (NS, SW, LC)
- 11:00 MARKETING & TECH TRAINING (ZOOM)
  - 9/4 - AI PLAYBOOK PART 1
  - 9/11 - AI PLAYBOOK PART 2
  - 9/18 - AI PLAYBOOK PART 3
  - 9/25 - NO CLASS - GO TO BOLD

FULL BOLD



PAYMENT PLAN



SCHOLARSHIP

