

RED: NORTH SHORE

GREEN: INNOVATION

BLUE: LAKE COUNTRY

ORANGE: SOUTHWEST


PINK: PRESTIGE

PURPLE: OFFSITE OR MULTI-OFFICE

BLACK: ZOOM

CLICK THE "KW" TO ADD EVENTS TO YOUR GOOGLE CALENDAR



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
3 10:15 PRODUCTIVITY COACHING (PRES)  5:30PM PRODUCTIVITY	4 9AM NS/INNO/LC/PRES TEAM MEETING  10:30 10X MASTERMIND  12PM SW TEAM MEETING  1:00 PM OFFER PRACTICE	5 10AM ACHIEVING EXCELLENCE: STANDARDS OF THE LUXURY INDUSTRY (REGISTER)  HEADSHOT DAY 11-1	6 9AM PRODUCTIVITY COACHING (NS,LC,SW)  1:00 BUDGET MM BEGINNER 2:00 BUDGET MM ADVANCED	7 10AM COMMAND 101 W/ DANA  5:30PM FOR THE CULTURE
10 10:15 PRODUCTIVITY COACHING (PRES)  OPPORTUNITY KNOCKS! 3PM-5PM ZOOFARI CONF CENTER	11 ACCELERATOR DAY 1 9AM NS/INNO/LC/PRES TEAM MEETING 10:30 ASBESTOS & LEAD ABATEMENT 10:30 CHAT GPT FOR BUSINESS (PRES&ZOOM) 12PM SW TEAM MEETING	12 ACCELERATOR DAY 2	13 ACCELERATOR DAY 3 9AM PRODUCTIVITY COACHING (NS,LC,SW)	14 ACCELERATOR DAY 4
17 <i>St. Patrick's Day</i> 10:15 PRODUCTIVITY COACHING (PRES)  5:30PM PRODUCTIVITY	18 9AM NS/INNO/LC/PRES TEAM MEETING 10:30 HOMEGROWN CAPPERS 10:30 BUY DIRT! 12PM SW TEAM MEETING 1:00PM OFFER PRACTICE	19 12PM PRICE TO SELL W/ JAY SCHMIDT	20 9AM PRODUCTIVITY COACHING (NS,LC,SW) 10:30 TOP PRODUCER PANEL 11:00 GROW YOUR FARM W/ PETER G & FOCUS	21
24 10:15 PRODUCTIVITY COACHING (PRES)  5:30PM PRODUCTIVITY	25 NO TEAM MEETINGS 12PM COMMAND MASTERMIND W/ DANA 1:00 CONTRACT 2 CLOSE	26 12PM OPS MASTERMIND  CAREER VISIONING 3/26 & 3/27 MINNESOTA (REGISTER HERE)	27 9AM PRODUCTIVITY COACHING (NS,LC,SW)	28
31 10:15 PRODUCTIVITY COACHING (PRES)  5:30PM PRODUCTIVITY	 <p><b>MARCH</b> KELLER WILLIAMS MILWAUKEE</p>			

### ★ WEEKLY MEETINGS ★

ACCELERATOR WEEK 3/11-3/14  
 PIVOT SHIFT DAILY CALL 7AM  
 RECON ROLE PLAY DAILY CALL 8:30AM

#### MONDAY:

- 8:00 DIALS, DIALOGS & DEALS (PRES)
- 10:15 PRODUCTIVITY COACHING (PRES)

- 12:00 CONTRACT TRAINING (ZOOM)
  - 3/3 - LET'S REVIEW THE RECR!
  - 3/10 - HOW TO KNOW & WORK WITHIN MLS RULES
  - 3/17 - CONDO OFFER & LISTING (VS RESIDENTIAL)
  - 3/24 - NO CLASS
  - 3/31 - LENDER GUEST

- 5:30 PRODUCTIVITY (GOOGLE MEET)

#### TUESDAY:

- 10:30 HOMEGROWN CAPPERS (SW)
- 10:00 LAKE COUNTRY MEET UP (LC)
- 10:00 PRESTIGE MEET UP (PRES)

#### WEDNESDAY:

- 9:00 BEST PRACTICES (ZOOM)

#### THURSDAY:

- 9:00 PRODUCTIVITY (NS, SW, LC)
- 11:00 TECH & MARKETING (ZOOM)
  - 3/6 - SOCIAL MEDIA WORKSHOP
  - 3/13 - AGENT SITE CUSTOMIZATION
  - 3/20 - GROW YOUR FARM W/ PETER GOHSMAN & FOCUS
  - 3/27 - COMPLIANCE IN COMMAND

OPPORTUNITY KNOCKS!

