



KELLER WILLIAMS MILWAUKEE

MARCH

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

		1 11 AM - INTRO TO RPR RESIDENTIAL 12PM - VISION SPEECH W/GARY KELLER	2 9AM MOCK OPEN HOUSE 3533 N LAKE DRIVE, SHOREWOOD	3
6	7 9AM NS/INNO/LC TEAM MEETING 10:30 KEEPING ORGANIZED 12PM SW TEAM MEETING	8	9 1PM DEEP DIVE INTO DISC PERSONALITIES	10 MAUREEN & FRIENDS 10am
13	14 9AM NS/INNO/LC TEAM MEETING 11:30 DEFINING DEFECTS LUNCH & LEARN 12PM SW TEAM MEETING	15 11AM HOW TO HIRE & RETAIN SHOWING AGENTS 11AM GROW YOUR PROFIT MASTERMIND PIZZA CALL DAY! 3PM-5PM (NS, INNO, LC)	16 11AM WEALTH BUILDING - LUNCH & LEARN 12:00 CYBERCRIMES LUNCH & LEARN - PRESTIGE	17 St. Patrick's Day
20	21 9AM NS/INNO/LC TEAM MEETING 10:30 BASEMENTS & FOUNDATIONS LUNCH & LEARN 12PM SW TEAM MEETING	22 10AM HOW TO MAXIMIZE YOUR MILES 11:30AM LEADERSHIP MASTERMIND @ MO'S IRISH PUB - RSVP 12PM RENOVATIONS & LENDING - LUNCH & LEARN 1-3PM - SNACKS & COMMAND (NS/SW)	23 9AM PRODUCTIVITY COACHING STARTS @ SW	24 10 AM ADMIN MASTERMIND
27 12PM MLS TIPS & TRICKS W/JARED JAMROZY	28 9AM NS/INNO/LC TEAM MEETING 12PM SW TEAM MEETING	29	30	31

★ WEEKLY MEETINGS ★

WEEKDAYS ~ MORNING MOJO 9:00AM

MONDAY:

- 12:00 CONTRACT TRAINING (ZOOM)
 - 3/6 - RIGHT TO CURE
 - 3/13 - NOTICE VS AMENDMENT - DEFECTS
 - 3/20 - EARNEST MONEY & CAMR
 - 3/27 - MLS W/ JARED JAMROZY

TUESDAY:

- 10:00 LAKE COUNTRY MEET UP (LC)
- 10:30 LAUNCH COACHING (NS)
 - 3/7 - WORK/LIFE COUNTERBALANCE
 - 3/14 - GET LEVERAGE
 - 3/21 - HOW TO GET CLIENTS II
 - 3/28 - ACT LIKE A CEO
- 9:30 SCRIPTS & ROLEPLAY (SW)
- 10:30 HOMEGROWN CAPPERS (SW)

WEDNESDAY:

- 5:30 MAKE MONEY NOW (LC)

THURSDAY:

- 9:00 PRODUCTIVITY COACHING (NS)
 - 3/2 - MOCK OPEN HOUSE - SHOREWOOD
 - 3/9 - BASEMENT & FOUNDATION ISSUES
 - 3/16 - BUYER PRESENTATIONS
 - 3/23 - THE BEST CMA'S
 - 3/30 - WRITING COMPETITIVE OFFERS
- 11:00 OWN THE NEIGHBORHOOD (ZOOM)
 - 3/2 - TARGETING W/ FACEBOOK ADS
 - 3/9 - TARGETING W/ DIRECT MAIL
 - 3/16 - DOMINATE OPEN HOUSES PART 1
 - 3/23 - DOMINATE OPEN HOUSES PART 2
 - 3/30 - ASK US ANYTHING



KW CODEBOOK